

## Peter Grogan & Sons Co.

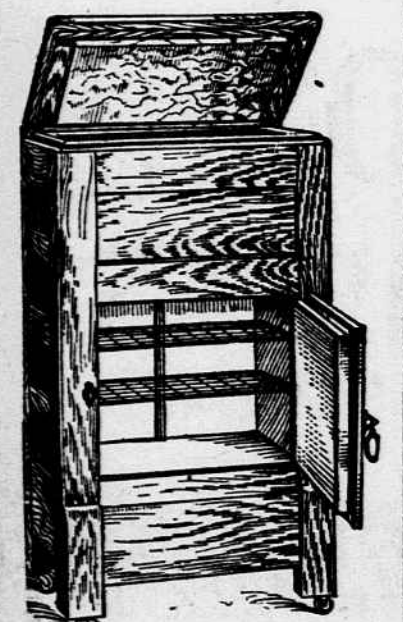
817 to 823 Seventh St.  
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An odd dresser, with beautifully polished golden oak finish, large size, with large mirror of heavy French plate. Formerly priced in the complete suite at \$32.50.

**Special, \$22.50** Cash or Credit



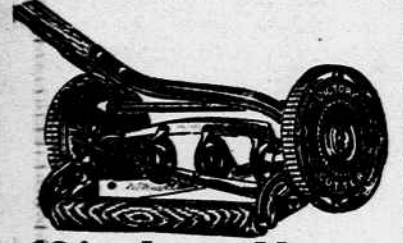
Wonderful value at our price. Hardwood case, galvanized lined, ice capacity, 35 lbs.

Other Stoves Ask \$12.50.  
**Our Price, \$8.75** Cash or Credit



A Go-Cart with black enameled steel body; upholstery and hood of leather cloth; steel wheels; rubber tires; adjustable back and dasher; sold elsewhere for \$7.50.

**\$4.98** Cash or Credit



**12-in. Lawn Mower, \$3.75**

A low-priced Mower, made of best material; best workmanship; has three-bladed revolving cutters; steel bottom knife; 8-inch wheels.



**10c Hand Weeder**

Magic Weeder Hoe—3-tined tines, black enameled handle—length over 34 inches.

**Strong Crib, \$7**

This Crib is very strongly constructed, with high ends and high, top sides; heavily enameled in white; good, double-link spring.

Most Stores Ask \$9.00.

**A Mattress for Which Most Stores Ask \$15**

This is an all-foam mattress of first-class quality; carefully made and very comfortable.

**Our Price, \$10** Cash or Credit

**GROGAN'S**

## INDIVIDUAL CONTRACT

PREVENTS STRIKE CURE

Ham Tells Investigators It Is Best Preventive in Absence of Legislation.

Before the Senate strike investigating committee this morning William F. Ham, vice president of the Washington Railway and Electric Company, testified that the company's reasons for insisting upon individual contracts with trainmen, the company's view that, in the absence of anti-strike legislation or compulsory arbitration, this was the best preventive of strikes.

He contended that this view was in line with the Supreme Court's decision in the Adams case, that public utility workers may not tie up public transportation facilities. He said the company had been discussing the proposition of individual contracts since the 1916 strike, but he had not until the form of the present contract until March 8 last.

**Reiterates Fixed Policy.**

Mr. Ham reiterated the well fixed policy of the company not to recognize or deal with the Amalgamated Association, of which the local trainmen's union is a branch. He asserted that the amalgamated was unincorporated and not to be held to account for fulfillment of its contracts, while the company is incorporated and can be so held. He cited instances of breaking of contracts by the Amalgamated, notably in the case of the 2d avenue strike in New York city, where, he asserted, after making a contract, the union men went out on a sympathy strike for men on another line entirely. He again made clear the distinction constantly drawn by the officials of the company between refusal to deal with committees of the association and willingness to treat with committees of the employees.

**Objected to Union.**

He told of a meeting of non-union employees with President King during the strike when some seventy-five of them were told of the individual contract, and one man said: "What we want to know most is whether there is to be any union and whether we will have to go through another year like this." Mr. King had replied that there would not be any union, whereupon the men in the meeting had applauded. Mr. Ham told of the case of one employee, sixty-seven years of age, member of the union, who applied for his pension. There had been discussion for administrative reasons in issuing the pension and employee had feared that his being a member of the union was prejudicial against him. The employee explained that he had not wanted to join the union, having refused to join the strike of 1916, but his life had been made miserable by his union fellow workers, who had even gone to the extent of causing accidents by giving him wrong signals and refusing to help him get names of witnesses, and he had virtually been forced into the union.

**Questioned About Closed Shop.**

Senators Pittman and Johnson closely questioned Mr. Ham about the attitude of the Amalgamated Association toward the closed shop and the refusal of the company to deal with the association because its ultimate object was to attain the closed shop. It was brought out that in contracts made with railroads in other cities in some cases the Amalgamated had enforced the closed shop and in others had failed and been content to rest with such other concessions as it might obtain.

The point of the two senators was whether Mr. Ham thought that if the company had agreed to enter into negotiations with the association the closed shop demand might have been successfully resisted and an agreement finally reached to avert a strike. Mr. Ham insisted that the company could not deal with an association whose known object was the closed shop, and there was no reason to doubt that the insistence for closed shop would be pushed in this instance.

"Whether they wanted closed shop or not," said Mr. Ham, "our minds were made up not to deal with the Amalgamated Association."

**Mr. Ham Cross-Examined.**

Senator Pittman, chairman of the investigating committee, cross-examined Mr. Ham closely as to the attitude of the company toward any collective bargaining with the men. Taking up the letter written by President King of the company to the grievance committee on February 27, Senator Pittman asked Mr. Ham if this letter did not clearly hold out to the men the hope that after inauguration the company would be willing to enter into negotiations with them. Mr. Ham replied that the company had indicated its willingness to meet with the grievance committee, but that the grievance committee had refused to meet with the officials, though specifically invited to do so.

Mr. Ham insisted that if the grievance committee, or any other committee of the men, had brought forward a proposal that would have entirely eliminated the Amalgamated, the company would have been willing to deal with them. He said there was nothing deceitful in the letter of President King dated March 27, referred to by Senator Pittman. It has been the charge of the strikers that Mr. King was not frank in writing this letter, and that he was merely trying to lull them into fancied security while at the same time he was bringing in strikebreakers and preparing for a strike.

Mr. Ham said that the letter was addressed to the grievance committee, especially ignoring the committee representing the Amalgamated, which had sent its demands to the company February 23.

**Issued Invitations to Men.**

Senator Pittman called attention to the testimony given previously by Mr. Ham that conditions had been intolerable under the 1916 agreement.

"Now you say that if the men had come to you with a proposition to eliminate the Amalgamated you would have agreed to it," said Senator Pittman.

Mr. Ham said that the letter of President King had meant, first, that the company would not deal with the union, and second, that it would meet with the men themselves. He added that the company had issued an invitation, March 7, to all the men to meet with the officials.

"Was it ever your intention to deal with the men in mass?" asked Senator Pittman.

"I cannot say in regard to that," answered Mr. Ham.

"Had you made up your mind not to deal with the men in mass that day," asked Senator Pittman.

held. He also said that either Commissioner Brownlow or Commissioner Newman had said at the conclusion of the conference March 10 that he "didn't know if the men would accept an agreement like that of 1916."

"The only thing the Commissioners told us directly that the men would accept was a contract similar to that entered into with the Capital Traction Company," said Mr. Ham.

The committee will resume its hearings at 8 o'clock tonight.

**Vice President Ham Witness.**

At the meeting last night of the Senate committee investigating the strike on the Washington Railway and Electric Company's lines, William F. Ham, vice president of that company, told the committee of the operations of the relief association maintained by the employees, which furnishes sick benefits and burial expenses to the men and their families. He added that since the strike of 1916 and the entrance of the union into the affairs of the men and the company efforts had been made to break down the association by dissemination of false reports as to finances. At one time last fall 240 members of the union left the association, under circumstances seeming to warrant concerted action.

Mr. Ham also told of the friendly relations which had existed between the officials and the men prior to the strike of 1916, of the activities of President King, former Vice President Harries and others in welfare work, of the amusement and "get together" features, declaring that the relations between the employees and employees in this company were unusually close and friendly.

**Pensions and Profit Sharing.**

He told of the pension system and of President King's installation of a profit-sharing plan, by which the employees, by increasing the fares and decreasing accidents, these being propositions largely within their own control, could share in the profits. In 1912 the men got \$42.50 each under this plan, in 1914, \$51.17, and in 1915, \$23.17 each. It was abandoned after the 1916 strike.

Attorney Hoover, for the company, brought out the statement that in the settlement of that strike there was no hint of an understanding that if the men yielded at that time they might secure recognition of the union a year later. Mr. Ham said that from the outset the company was against dealing with the Amalgamated Association, although willing at all times to treat with the employees. He declared that had been the unvarying policy of the company, and would continue. He said the policy of the Amalgamated, from his observation of its workings in other cities, was to insist upon the closed shop wherever it could enforce it. Mr. Ham gave detailed information of the strike of 1916, which has been published heretofore.

**Union President Resumes.**

Prior to his testimony, George A. Wilbur, president of the local union, resumed the stand. Under questioning by Attorney Hoover, he denied any knowledge of acts of violence perpetrated by the union men. Mr. Wilbur told of his own efforts to place the men and keep the peace, declaring that Maj. Pullman, superintendent of police, had praised his efforts to prevent disorder.

He was questioned closely by Mr. Hoover about the destruction of the car by armed men at Canal and E streets, for which several indictments have been brought. Mr. Wilbur said he did not believe the railway employees were responsible for that wreck, but that it was possible it had been "pulled off as a stage play" by gunmen, presumably to discredit the employees.

Mr. Hoover sought to put in the record the indictments returned against men in connection with this incident, but the committee ruled them out, indictments not being presumption of guilt. Chairman Pittman stated that the committee would also rule out efforts to bring in discussion the financial affairs of the company.

**The Beginning**  
The cause of most foot troubles is perspiration, and as perspiring is one of nature's processes, it should only be regulated—not checked entirely. The system itself of certain poisons through the perspiration, and it is these poisons, adhering to the feet, that cause swelling, burning and other irritations.

**Foot Powder**  
regulates the perspiration and neutralizes the poisons in it, rendering it non-irritating and odorless. Rubbed upon the feet in the morning, Fastep remains at the seat of trouble and acts constantly upon the perspiration as soon as it appears. In Sprinkler-top cans, 25c. At your druggist. E. Fougere & Co., Inc. 40-52 Second St. New York

**MODOC**  
CUT WITH THE DUPLEX CURVE AND MADE WITH THE OVAL BUTTONHOLE

**ION COLLARS**  
IS EACH 6 FOR 90c  
UNITED SHIRT & COLLAR CO., TROY, N. Y.

**CARTER'S LITTLE LIVER PILLS**

**For Constipation**  
Carter's Little Liver Pills will set you right over night. Purely Vegetable. Small Pill, Small Dose, Small Price.

**Carter's Iron Pills**  
Will restore color to the faces of those who lack iron in the blood, as most pale-faced people do.

BUY A LIBERTY BOND—A Patriotic Service—A Safe Investment.

## Woodward & Lothrop

New York—WASHINGTON—Paris.

### An Important Clearance of Women's Suits

Garments that were \$25.00 \$29.50 and \$35.00.

**\$18.75**

Every Suit from our own stock—best quality.

Suits of fashion; suits of service; suits worth the full prices at which they were originally marked. They are suits that you can wear now, throughout the summer for traveling and vacation and for early fall; among them some smart Sports Suits.

Coats are made plain tailored; some braid bound and others belted. Gathered and panel back Skirts with patch pockets.

The materials are tweeds, homespun, gabardines, serges and wool jerseys, in tan, green, gray, brown, mustard, gold, black and blue and mixtures.

These are just the sort of suits women should have for utility wear—sizes 34 to 42.

Third floor, G street.

### Exceptional Sale of High-Grade Stationery

Through foresight and keen merchandising a special purchase was made before the recent increase in price, which enables us to offer this lot at exceptionally low cost.

**Cross-Barred Linen-Finish Stationery.**

A high-grade Linen-finished Paper, white and blue; in one-pound packages.

300 POUNDS WRITING PAPER (85 sheets to pound.) 1 lb., 1,000 PACKAGES ENVELOPES (25 in package.) 1 pkg., 35c 15c

**Linen Bond Paper—Light Weight.**

An excellent weight for lengthy letters and foreign correspondence, as it reduces postage; in Winthrop size. Colors blue, gray, violet and pink.

500 POUNDS WRITING PAPER (145 sheets to pound.) 1 lb., 2,000 PACKAGES ENVELOPES (25 in package.) 1 package, 15c. 3 packages, 35c.

### WEDDING STATIONERY.

The correctness and distinctiveness of Wedding Stationery is one of the most important details because of the direct and intimate possession and appeal it makes to your friends and relatives. It is a matter that you should be assured of even before the order is placed. We guarantee that assurance.

Let us show you the many different styles of Paper, the various forms now being used and the artistic type arrangements we have at our command—conventionality with originality.

Main floor, Eleventh street.

### Make Your Lawn and Garden Beautiful With Concrete Furnishings

What is there that adds more charm and attractiveness to the Lawn or Garden than this sort of Furniture, in designs that are copied after famous Grecian and Italian pieces, the countries famous for beautifully furnished gardens?

This year we are showing a much larger variety than ever before in Gray Concrete, which is really a combination of cement, concrete and granite. It is weatherproof, not being affected by climatic conditions.

Garden Benches, \$15.00. Grecian Bows, \$11.50. Square and Octagon Flower Bows, \$10 and \$10.75. Round Flower Urns, \$7.50. Flower Pots in saucers, \$2.00. Fifth floor, G street.

**REED-FIBER ROCKERS, Special price, \$9.75 each.**

Brown finish, handsomely upholstered seat and back, tapestry covered. Suitable for indoor and porch use.

Fourth floor, G street.

### Couch Hammocks, Swings, Gliding Settees Are Such Delightful Summer Comforts

Couch Hammocks show many artistic decorative effects by braided designs and fancy touches of color. They are the height of comfort—restful for lounging, reading and napping during the day; an easy, sleep-inducing bed at night.

NEW DAVENPORT COUCH HAMMOCKS and those with adjustable head rest are particularly notable. A Khaki Couch Hammock at \$7.75 is particularly to be noted, and others at \$10.00 and \$12.50. Fancy Colored Striped and braided designs up to \$48.00.

HAMMOCK STANDS, \$3.95 and \$6.00; SEPARATE AWNINGS, \$6.00 to \$10.00; HAMMOCK PILLOWS, \$1.00 and \$2.00.

LAWN SWINGS—Our special value in Lawn Swings at \$5.00, and an extra strong bolted-construction Swing at \$7.00.

STEEL-FRAME LAWN SWINGS; the famous Paris make, with the body-shaped slat seats and back and canopy top, \$14.95.

GLIDING SETTEES—preferred by many to the regular kind of swing because of its easy motion; complete with canopy, \$18.50.

SWINGING HAMMOCKS, in fancy weave, khaki canvas and white canvas, including a special design for camps and outings, \$12.50 to \$10.

CROQUET SETS are an old favorite lawn game that folks never tire of playing, \$1.25 to \$3.95.

BABY COUCH HAMMOCKS are among the most attractive things in this whole stock of summer comforts; excellent models and attractive colors, \$3.00 to \$18.00.

LAWN CANOPIES OR SETS, consisting of canopy, table and chairs for the lawn tea party; Little Swinging Chairs for the baby, Tents for the lawn and for camping; Tents especially for outdoor couch hammock sleepers and many similar things.

Fourth floor, F street.



### Genuine "Palm Beach" The Ideal CHAUFFEUR SUIT

A light-weight cool suit for summer wear; can be washed or dry cleaned.

\$10.00 coat and trousers, Cap to match, \$2.50.

Main floor, Tenth street.

WITH THE APPROACH OF WARM SUMMER WEATHER WOMEN DEMAND

### White Lingerie Petticoats

To wear with summer frocks of all kinds. We offer Suggestions.

Petticoats of very fine material, deep sheer flounce of all-over embroidery and dainty lace insertion and edging, wide heading and colored satin ribbon.

\$5.00 to \$10.50.

Fine White Petticoats, made in many attractive styles, with flange flounce of dainty embroidery, lace insertion, edging, heading and ribbon.

\$3.75 and \$4.50.

Cambric Petticoats, with flounce of finer material, combined with embroidery and lace flounce.

\$2.50 to \$3.75.

Cambric and Nainsook Petticoats, with dainty flounce of fine embroidery and lace insertion and edging; also Pique Petticoats with substantially trimmed embroidery flounce.

\$2.00 and \$2.50.

Petticoats of sateen, cambric and pique, plainly finished with scalloped edge or plaited flounce, with flounce of embroidery and lace insertion and edging.

\$1.00 and \$1.50.

Third floor, F street.

### Army Locker or Reserve Officer's Trunk, \$10.00.

Very best fiber case, strongly riveted; excellently finished and linen lined.

The most serviceable and durable trunk or locker. 32 inches long.

We consider this a most exceptional trunk value.

Fourth floor, Tenth street.

### GLASS PITCHERS

For Serving Cooling Beverages.

Covered Glass Pitchers or Jugs for serving iced tea, lemonade, grape juice and cooling summer beverages of all kinds. Made of good quality heavy glass, squat shape, cut in grape design. Special price, \$1.00 each.

Fifth floor, G street.

### TWO SPECIALS IN THE ART DEPARTMENT.

NIGHTGOWNS, stamped on good quality muslin, in five different patterns. 50c each.

CRETONNE KNITTING BAGS that all women require for their summer knitting. 50c each.

Second floor, Tenth street.

### OUT-OF-DOOR BOOKS.

Jerry, by Jack London, \$1.50.

Jerry is a dog story; a story which in its essentials recalls "The Call of the Wild," and yet one which is in no way an echo of that work, but quite as original in its theme and quite as satisfying in the way in which that theme is treated.

Forest Fancies, by Lucy C. Kellerhouse.

Seven stories of the life of the trees and of the forest, told in a delightfully sympathetic way by one who knows and loves the woods.

Second floor, F street.

### THE SUMMER FIBER RUGS Are in Prettier Colors and Larger Variety Than Ever

Tans, grays, greens, browns and blues are the basic colors, and they are combined with many others in very artistic and entirely new effects, in Adam, scroll, floral and a variety of choice designs, also in all-over plain colors and border designs.

Fiber Rugs may be had of us in three different makes, all of them acknowledged vastly superior. The fabrics are heavy and pliable, woven smooth and firm and very durable. These Rugs are waterproof and can be sponged when soiled with entirely satisfactory results.

Adaptable for indoor use throughout the house from simple cottages to the finest homes, and also on porches. Much daintier and more attractive than ever.

RATTANIA, RAJAH and DOMUS FIBER RUGS ARE PRICED AS FOLLOWS:

PLAIN	SIZE	STENCILED
\$10.95	9x12 feet	\$12.45
\$8.95	7.6x10.6 feet	\$9.95
\$6.95	6x9 feet	\$7.45
\$3.95	4.6x7.6 feet	\$4.45
\$1.95	36x72 inches	\$2.25
\$1.65	30x60 inches	\$1.75
\$1.65	27x60 inches	\$1.75

Stenciled Rattania Oval Rugs and Hall Runner in both Stenciled and plain colors are shown in large variety.

RUG DEPARTMENT is now located on Sixth floor—F street building; same space as on the Fifth floor.

### Keep Out Flies, Moths and Pests by Using the Best Known Materials to Fight Them

**SCREENS TO ORDER**—We make in our own shops Screens and Screen Doors and entire Screens to completely inclose porches. These are made in the best possible manner, the frames being fastened by mortise and tenon joints, which are the most secure, the wire being fastened by a special method which absolutely prevents pulling out or sagging. We will send man to measure and take orders for your home.

**SCREENS READY FOR THE WINDOW**—Metal-frame Window Screens with black wire of durable mesh. An all-metal screen that will last. In such a large variety of sizes that practically every window can be fitted.

Sizes from 15 inches high, extending to 33 inches, at 40c; to 32 inches high, extending to 43 inches, at 80c.

**SCREEN DOORS READY TO HANG**—The plain, well constructed, good-looking Screen doors, with heavy, smooth, well finished frames in varnish finish. We have tried to get screen doors that are the closest approach to cabinet designs, but in stock sizes of six different dimensions. The size of your door should be brought when choosing. \$1.75, \$2.75 and \$3.00.

**SCREEN FRAMES**—Substantial wood frames in five different sizes, which may be easily cut down to fit your window; each frame complete with fixtures and guides. 25c, 30c, 35c, 40c and 50c.

**SCREEN WIRE**—Best Black Enamel Galvanite Wire in fine mesh weave for filling these frames; rustless; 5c square foot.

Fourth floor, G street.

**CLOSET WARDROBES**—Wardrobes made in big square shapes to accept suits, coats, dresses and all wearing apparel and keep them fresh, free-hanging and absolutely safe from pests and dirt. Made of khaki and cretonne, and will last for years. Garments may be placed in them and removed at will. \$2.00, \$3.00, \$3.50, \$4.00 and \$5.00.

**WAYNE CEDARED PAPER WARDROBES**—This is the original mothproof wardrobe, and it is to be had in Washington exclusively of us. Made of tough cedared paper, assuring safety from moths and dust and airtight. Clothes hang in their true shape and are always ready for wear without pressing, airing or brushing. 40c to \$1.50 each.

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